THE SELL SIDE PROCESS

01

Onboarding the Seller

- Establish objectives of owners
- Initial valuation of business
- NDA & Seller's Agreement

02

Producing 'The Package'

- Detailed Company Overview document with question and answer format
- Financial package

03

Identifying the Buyer

- Promotion to interested buyers
- Buyer interviews
- Selecting buyer and signing LOI

04

Undergoing Due Diligence

- Buyer submits due diligence list
- Data room is establish to exchange information

05

Closing

- Legal review and signing of definitive purchase agreements
- Initiating initial payment
- Transfer of assets, logins and conditions precedent to close

06

Post-Closing

- Post-closing support
- Subsequent payments if applicable